

# sales agreements

Maximize customer lifetime value with every customer contract

Customer contracts shouldn't be a source of stress—but for sales teams, they often are. When faced with quantity commitments or custom pricing, sellers are bogged down by spreadsheets and manual processes. Active agreements, often representing the largest share of revenue, are overlooked—leading to margin leakage, missed opportunities, and inconsistent customer experiences.

## introducing zilliant sales agreements

Active contracts deserve active attention. Sales Agreements helps sellers ditch the dangerous “set it and forget it” mindset to contracts before it costs them. Sellers can quickly negotiate, update, and finalize agreements while keeping data synced with their ERP. Sales Agreements become consistent and scalable—supporting smarter pricing, stronger selling, and greater agility in dynamic markets.

## key benefits

- Boost efficiency with consistent, auditable processes for sales agreements
- Minimize margin leakage with fast and effective pricing checkpoints
- Increase cross-collaboration between revenue teams
- Connect data from pricing to invoicing

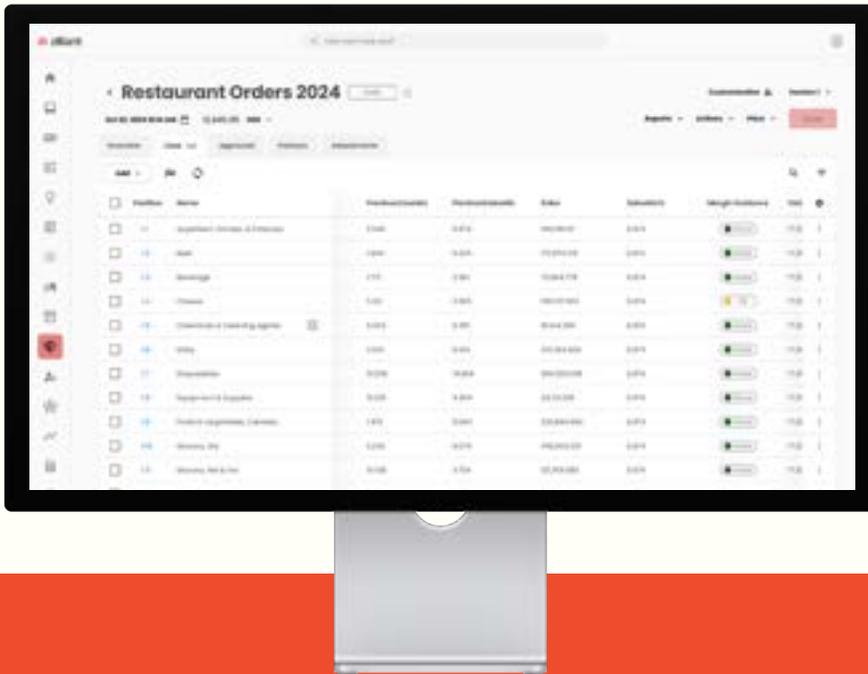
## actionable pricing insights for every deal

Give sales teams direct access to key pricing indicators during the deal cycle. Turn complex pricing data into simple visual guidance that drives more revenue.



## core features

- Model products, bundles, and configurations based on purchase commitments and unique contract terms
- Surface AI-powered price guidance at the line and deal level within the sales workflow
- Manage approved customer-specific prices and automate use for future orders and purchases
- Revise pricing agreements based on evolving business, market, and customer conditions
- Integrate natively to SAP VC, ECC, SSC, and S/4HANA via BAPI



The screenshot displays a software interface for 'Restaurant Orders 2024'. It features a table with columns for 'Product', 'Quantity', 'Unit Price', 'Total Price', 'Status', and 'Action'. The table lists various food items such as 'Supplemental Order & Receipt', 'Bread', 'Beverage', 'Chicken', 'Chicken Sandwich', 'Chicken Sandwich (with Apple)', 'Fries', 'Shrimp', 'Supplemental Receipt', 'Chicken (apparently)', 'Chicken Fry', and 'Chicken Fry & Fry'. Each row includes a checkbox, a product name, and numerical values for quantity, unit price, and total price. The interface also includes a sidebar with navigation icons and a top navigation bar with search and filter options.

Scan the QR code or visit  
[Zilliant.com](https://zilliant.com) to learn more.



## our customers

